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# JoDeCon introduces itself

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January 2017

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- ❑ Software solutions for Alternative Assets;
- ❑ Process consulting for the Management of Alternative Assets;
- ❑ Reporting & Interfaces.



Extract

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# Summary

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Profile

Services

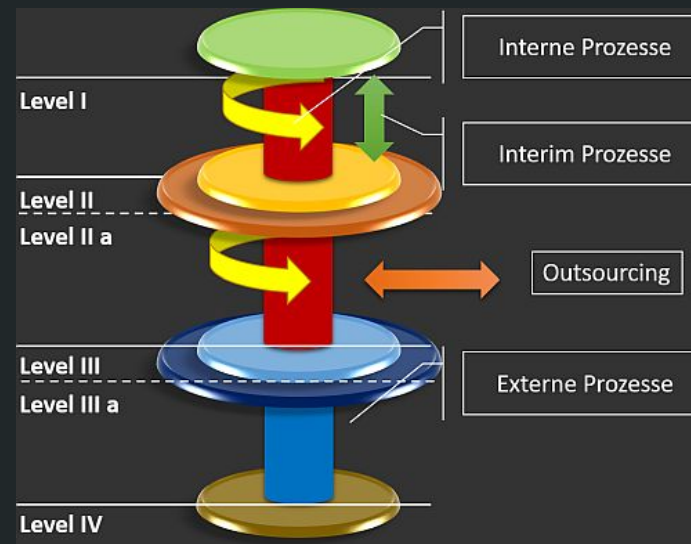
Regional Focus

Projects

# Profile

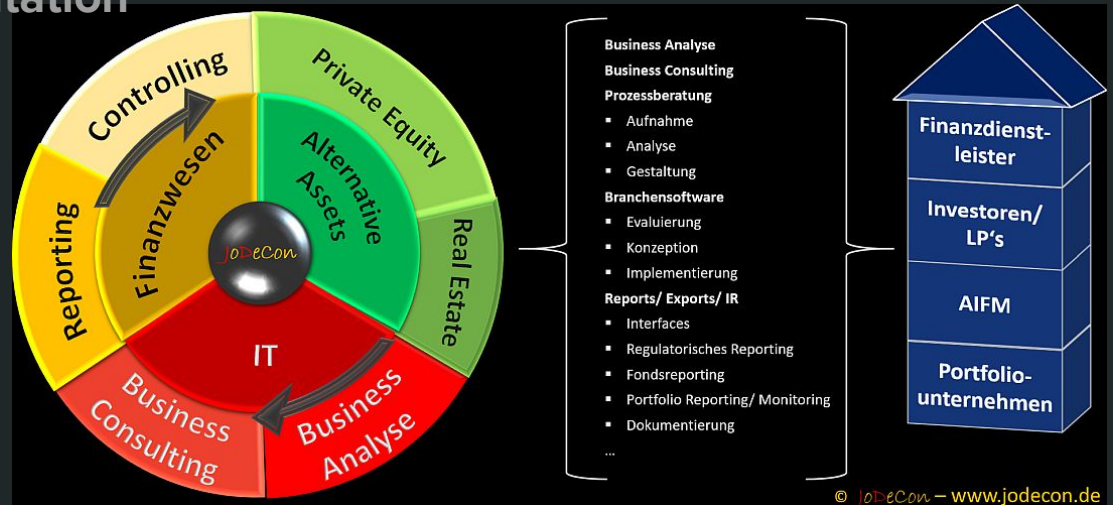
Freelancer for **financial services** with main emphasis **Alternative Assets** on senior level.

Profound practical know-how at all levels of the value chain.



# Services

The advisory service covers the **analysis, optimization and documentation of processes**, the evaluation of industry software, the analysis and consulting in development of **software solutions** and advice on the implementation and optimization of **reporting** at portfolio companies.



# Regionale Focus

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- 1** Regional focus on the **Rhineland**, the **Rhine-Main** region.
- 2** Interesting projects are also being taken in other parts of **Germany**, **Switzerland** and the **Benelux** countries.

# Projects

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Projects as a **business consultant** and **business analyst** at **banks** and **insurance** companies directly, its subsidiaries and **portfolio** companies.

Most projects have a **regulatory** background.



# Details

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Extract

Essential Mandates

Case Examples

- ❑ Software solutions for Alternative Assets;
- ❑ Process consulting for the Management of Alternative Assets;
- ❑ Reporting & Interfaces.

# Essential Mandantes

## Financial Services

### Classic

- ❑ Banks
- ❑ Insurance Companies

### Alternative Assets

- ❑ Investors/ Limited Partner
- ❑ Master-Fund-Manager
- ❑ Fund Administrators
- ❑ Targetfund Manager/ General P.
- ❑ Portfolio Companies

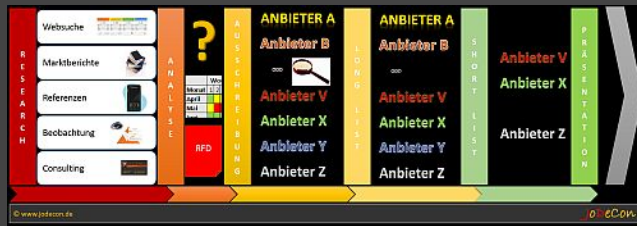
# Software Solutions

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- ❑ Evaluation;
- ❑ Conception;
- ❑ Implementation.

# Software Solutions for Alternative Assets

## Evaluation



JoDeCon relies on profound knowledge in the practical application of asset management solutions. This was acquired during the activity as an investment manager, the operation of a data service for the industry and during numerous implementations of eFront asset management suite on the national and international environment.

JoDeCon knows the tools that are in use and knows where the shoe pinches.

The evaluation as an important component of procurement is the key to a long-term, successful use of one or possibly several tools in combination.

# Software Solutions for Alternative Assets

## Conception



JoDeCon has been working with software solutions since 1993, especially for alternative assets. JoDeCon as well has eight years of experience in the implementation of eFront solutions in the national and international environment. Since 2013, JoDeCon offers the services as a business consultant and analyst on a freelance basis.

One focus of the activity is the design of solutions, for regulatory requirements, which the asset manager is increasingly exposed to.

A separation of technical and IT-related topics within the projects is now regarded as a standard.

JoDeCon, as an independent consultant, acts as an interface between the specialist areas, the IT and possibly external partners of the client. This is particularly important when it comes to avoiding conflicts of interest.

# Software Solutions for Alternative Assets

## Implementation

The evaluation and conceptual design of a software solution are 2 phases in the long chain of a project. They are at the beginning of the chain and are unexpectedly expensive for many clients.

For this reason, **JoDeCon** also supports its clients in the implementation phase. Tasks for **JoDeCon** include the preparation and support of user tests, the preparation and design of data migration and data enrichment, and the design and production of documentation in the form of work instructions, process descriptions and manuals.



# Process Consulting

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- ❑ Recording of Processes;
- ❑ Analysis & Benchmarking;
- ❑ Process Design.

# Process Consulting for the Management of Alternative Assets

## Recording of Processes



Through regulatory requirements, have and will also further tighten the requirements for documentation of workflows. It is often one of the first challenges to identify these processes at all extensively. The installation of a process map in several detail areas is very worthwhile.

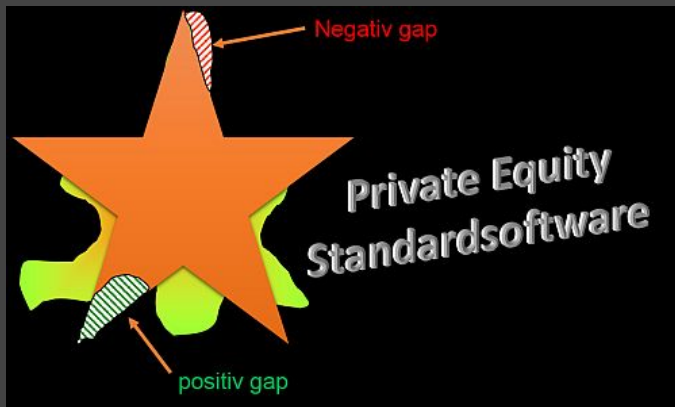
When requested by the client, **JoDeCon** uses a flexible system for documentation, so that a quick and targeted exchange is possible in the future.

The results are to be delivered in such a way that they can be integrated into the business flows on a sustainable basis and can therefore be maintained more easily and continuously.



# Process Consulting for the Management of Alternative Assets

## Analysis & Benchmarking



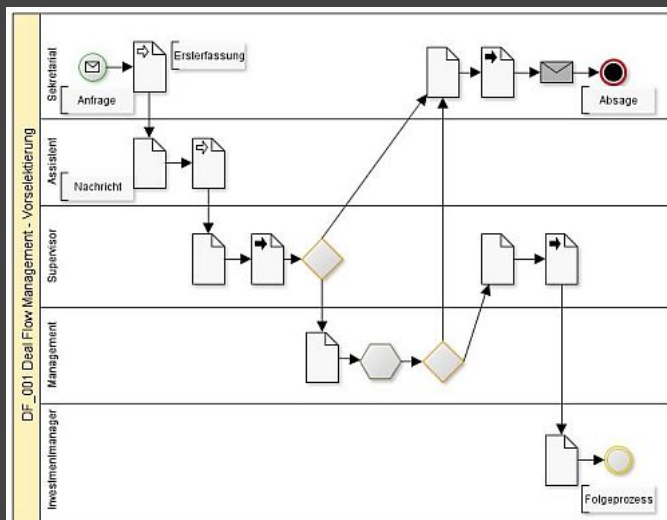
JoDeCon was allowed to get to know many organizations of asset managers. JoDeCon uses these experiences in the process consulting. If processes are inadequately documented and the client is busy staff, JoDeCon provides the ability to create process definitions. These can then be referred to as a quasi-industry standard, referencing.

Based on the prefabricated model, the specialist departments can confirm the process definitions, submit adaptation proposals or exchange them with their own definitions.

JoDeCon makes use of its experience in order to review documented processes. This may help to identify potential savings for the client.

# Process Consulting for the Management of Alternative Assets

## Process Design



The further increasing regulatory requirements are driving the upheaval in the industry unstopably. The data volume to be processed and the reporting requirements are increasing. The required deadlines for reporting are inconsistent with current industry standards. Processes must be optimized quickly.

In the overall process, the human-human, machine-human and machine-machine interfaces are to be captured, examined, optimized and documented with regard to procurement, maintenance, testing, analysis and output.

JoDeCon combines the professional perspective of an asset manager with his data technology expertise. Therefore, the consultation is possible beyond the individual subject discipline.

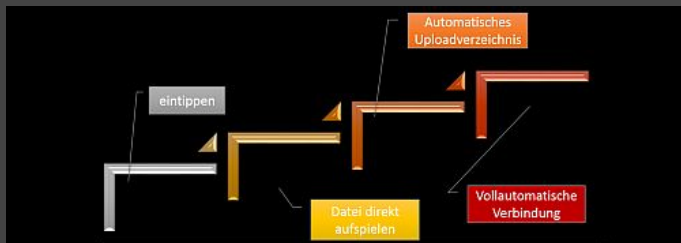
# Reporting & Interfaces

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- ❑ Data Exchange via Interfaces;
- ❑ Regulatory Reporting;
- ❑ Fund Reporting;
- ❑ Monitoring/ Portfolio Reporting;
- ❑ Process Documentation.

# Reporting & Interfaces

## Data Exchange via Interfaces



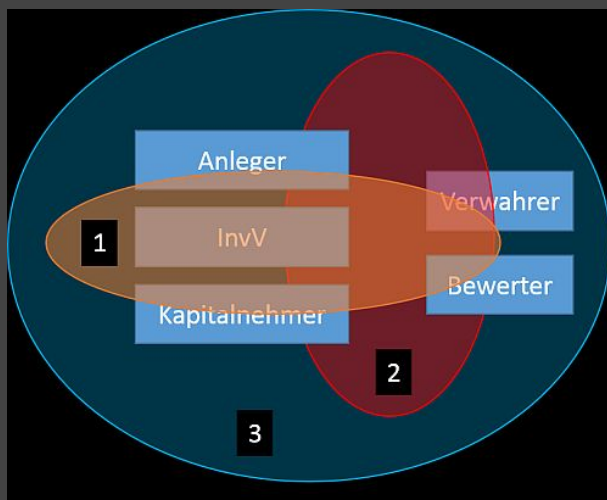
The Asset Manager is forced to speed up its process flows in order to meet the direct and indirect regulatory requirements.

As a solution, interfaces are considered with the aim of a fast, automated exchange of data. These are due to the many frame parameters, usually not trivial to implement. The degree of automation desired determines the complexity. In most cases, IT-technical and process-technical adjustments are to be made, which should be analyzed and conceived in advance. Data governance must not be neglected in any way.

**JoDeCon** takes up the requirements, sets the goals and creates solutions in consultation with the client.

# Reporting & Interfaces

## Regulatory Reporting



The description of the tasks from the regulatory requirements fills many folders at the clients. Most asset managers must directly or indirectly observe several rules.

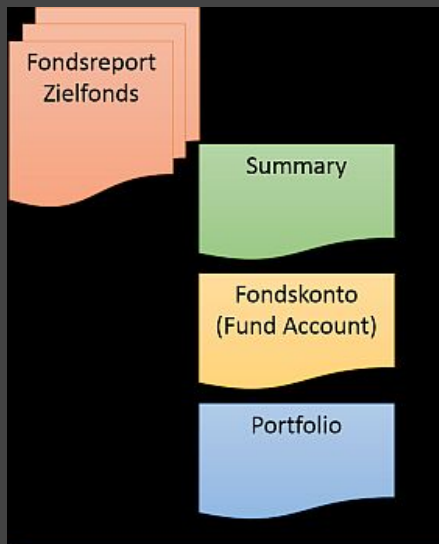
The AIFM has a direct reporting obligation, while Solvency II is subject to a supply obligation. In the banking sector with IFRS 9 and BCBS 239 new rules will take place.

JoDeCon supports the listing of requirements, performs GAP analysis in data structure and stock. Strategies must be designed for the subsequent data enrichment and data migration. For compliance with data quality management, JoDeCon supports the creation of rules.

The investigation, conception and coordination of distribution channels are an important part of a successful reporting process.

# Reporting & Interfaces

## Fund Reporting



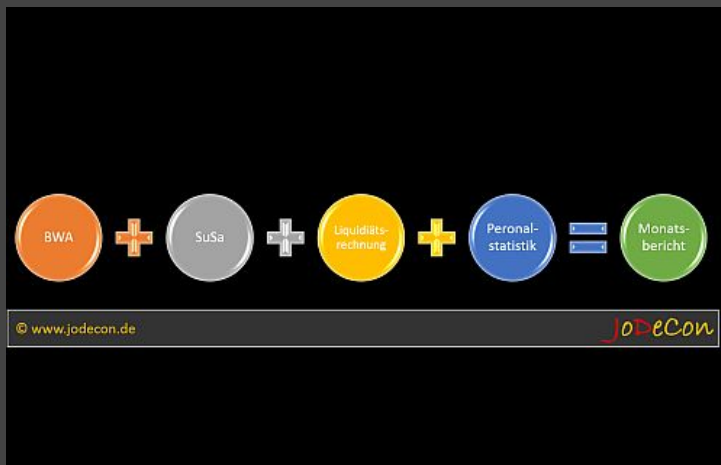
JoDeCon is involved in process optimization, quality assurance, IT-technical processing and distribution.

When a fund is raising up JoDeCon supports you also in the design of the reporting structure.

The topic of fund reporting has numerous overlaps with other areas in the process consulting.

# Reporting & Interfaces

## Monitoring/ Portfolio Reporting



While working as an investment manager and later as the managing partner of a data service for asset managers, **JoDeCon** has dealt intensively with the issue of reporting at portfolio level.

**JoDeCon** advises portfolio companies directly or on behalf of their investors, in order to set up an efficient reporting system and optimize existing processes. It is important to establish an effective, continuous structure that is integrated into the company's business processes.

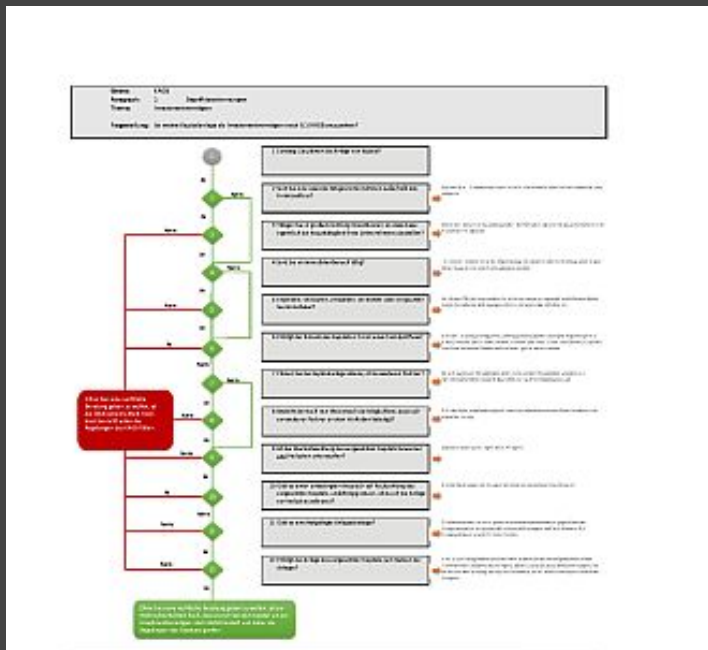
# Reporting & Interfaces

## Process Documentation

- How many reports you are using and how long have you been using them?
- Do you still know exactly the background of the report and which calculations actually flow into it?

Very often these questions can not be answered, since the initiator of a report has moved to another department or left the company. A typical situation for JoDeCon in his projects.

JoDeCon therefore supports its clients in the systematic recording of all outputs and the definition of their contents. Another goal is the reduction of the total number of reports and exports, in order to maintain the maintainability of the systems.





# Others

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[Blog](#)

[Disclaimer](#)

# Blog

The slides should present you the wide range of **JoDeCon** services. If you have found one or the other entry point for a cooperation, please contact me directly.

Interested in more details about the industry and the experience of **JoDeCon**?

Just use the private Blog by **JoDeCon**.

[www.jodecon.de/wordpress](http://www.jodecon.de/wordpress)



# Disclaimer

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